

The following are the results of the self fueling survey:



## Palwaukee Airport Self Fueling Survey

Palwaukee Airport is considering installing a 100LL self-fueling pump in the southeast corner of the airport and has asked PAPA to help in a feasibility study. Your sincere answers will help in determining the cost justification of this installation.

Considering 100LL fuel is at \$3.75 per gallon, what amount of a discount off this price would encourage you to use self-serve fuel at PWK? \_\_\_\_\_ per gallon

Over \$1.00	5
\$1.00	8
\$0.75	4
\$0.60	2
\$0.50	2
\$0.40	3
No Discount	3

How many gallons of 100LL self serve fuel would you purchase in a year? \_\_\_\_\_

3000 gal	1
2200 gal	1
2000 gal	5
1800 gal	2
1500 gal	2
1200 gal	2
1000 gal	5
900 gal	1
800 gal	1
600 gal	1
500 gal	3
400 gal	2

If the airport had a pump price for transients and pay as you go, and offered discounts for pre-purchase of fuel, would you be willing to purchase a fuel debit card? For instance you could pre-purchase your fuel and have a fuel debit card to use at the pump at a price less than the pump price. Yes \_\_\_ No \_\_\_.

Yes	20
No	7

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If you answered yes to the above at what increments would you be willing to purchase a fuel debit card? Remember the more you pre-purchase the greater discount you would receive at the pump.

\$250	\$500	\$750	\$1000	\$1,250	\$1,500	\$2,000
				\$2,000.00	1	
				\$1,500.00	1	
				\$1,250.00	7	
				\$1,000.00	2	
				\$750.00	7	
				\$500.00	0	
				\$250.00	1	

Do you purchase fuel on this airport and from whom? Signature \_\_\_NAJ\_\_\_ Off airport K\_\_\_

NAJ	13
SFS	11
No	1
ENW	4
BUU	4
RFD	2
Others	9

What type and model airplane do you fly? Type \_\_\_\_\_ Model \_\_\_\_\_

Single	19
Twin	10

We value your comments:

Self-serve is long overdue. Have waited for fuel truck to show up for up to ½ hour at times. Self-serve would eliminate the possibility of “over fueling” i.e. when asked to fill to tabs, have on several occasions found the aircraft topped off.

Would provide relief from the high cost of flying.

Purchase fuel on weekends at Signature and weekdays at ENW self serve.

If the self serve price only matched the discounted price of Signature on the weekend, then I would continue to use Signature on the weekends and self serve only during the week. The self serve price would have to be 10% lower to encourage me to taxi over there otherwise. SE ramp is busy. Where on the ramp? Must have at least 2 or 3 simultaneous pumps to make it work. Too much wait and I'd pay a higher price to get gas quicker. More money than time, I guess.

It's about time!

I only buy fuel at PWK when I am forced to due to price. I buy fuel any place at a minimum \$0.50 less. Has been as much as \$1.20/gallon less. I buy 120 gallons each time I fill up. I have been based at PWK for 20 years. You do the math!

The convenience and savings a self-fuel facility could provide would entice us to use PWK more. We have waited one hour plus for a fuel truck to arrive from our phone call request.

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Fuel cost at PWK is a rip-off like everything else at the airport. Airport still runs like the Priester mentality, pilot will pay anything!

My decision on fuel prepayment would be to receive the greatest benefit to me. In any case, I would pre-pay and support this new process to service GA at PWK.

I can purchase at this amount (\$2.75) at several airports in a 50-mile radius. One airport last week was \$2.58 for self-service. Price needs to be competitive without a fuel debit program unless this program reduces fuel price even more.

I don't believe any hangar tenants (I mean those with Signature or NAJ) would self-serve. The convenience of plane pulled out and ready, re-fueled and hangared, is what we're willing to pay for.

Great idea!

I personally would be a willing investor in setting up a self-service pump. If you are planning to put it to bid, notify me.

Anywhere else is less \$\$ - BUU, ENW, OGC, RFD, IOC, DKB, UGN. I never buy "high priced" PWK fuel! And unless there is a substantial cost saving with a self-serve at PWK, I will continue to buy elsewhere. Unlike a boat in a harbor, airplane can easily fly 5-10 miles away to save up to \$1.00 per gallon – It really adds up!

Should be able to use credit card, would continue to go elsewhere if pre-purchase.

This has to be set up so pilots get a real savings and not another place to be ripped off. Good luck!

Amortize the fuel farm over 10 years. Add your maintenance fees, debt service, replacement costs, etc. Add to actual fuel cost = cost/gallon. This year I routinely found fuel prices in the \$2.20-\$2.60 range – yes even now. A self-fueling set up should be a benefit for PAPA members.

Prefer existing convenience.

Fuel cost at PWK is a rip. No wonder flying hours are down.